

BBCG 106	Business Law	L	T	P	C
Version 1.0		3			3
Pre-requisites/Exposure	Basic knowledge of Micro and Macroeconomics				
Co-requisites					

Course Objectives

The objectives of this course are:

1. Knowledge: Basic and broad knowledge in business laws in management. Ability to apply concepts, principles and theories to understand simple business laws.
2. Global Perspective: Awareness of the different business laws.
3. Awareness of the global business laws and its impacts on businesses.

Course Outcomes

On completion of this course, the students will be able to:

- CO1. Explain the concepts in business laws with respect to foreign trade
- CO2. Apply the global business laws to current business environment
- CO3. Analyse the principle of international business and strategies adopted by firms to expand globally
- CO4. Integrate concept of business law with foreign trade

Catalog Description

Being an undergraduate level program of Foreign Trade, it is imperative for a student to have an understanding of business laws in terms of business and foreign trade. Which which takes place. The various acts of business laws in Indian context and carrying foreign trade (conditions and warranties) transfer of ownership etc. to be understood by the students pursuing this program. Apart from reading, the references mentioned below, they need to develop habit of reading some economic newspapers, which equips them with latest developments taking place in the area of business laws being followed by companies engaging in foreign trade, and apply the knowledge in practical aspects. Reading newspaper will help them to understand the concepts better and keep updated with national and global business environment.

Course Content

1. **Unit I:** The Indian Contract Act, 1872 15 Lectures Contract – meaning, characteristics and kinds; Essentials of valid contract - Offer and acceptance, consideration, contractual capacity, free consent, legality of objects; Void agreements; Discharge of contract – modes of discharge including breach and its remedies; Contingent contracts; Quasi – contracts; Contract of indemnity and guarantee; Contract of bailment; Contract of agency **10 Lectures**

2. **Unit II:** The Sale of Goods Act, 1930 8 Lectures Contract of sale, meaning and difference between sale and agreement to sell; Conditions and warranties; Transfer of ownership in goods including sale by non-owners; Unpaid seller – meaning and rights of an unpaid seller against the goods and the buyer. **8-lecture hours**
3. **Unit III:** The Limited Liability Partnership Act, 2008 Salient features of LLP; Difference between LLP and partnership, LLP and company; LLP agreement; Nature of LLP; Partners and designated partners; Incorporation document; Incorporation by registration; Registered office of LLP and change therein; Change of name; Partners and their relations; Extent and limitation of liability of LLP and partners; Whistle blowing; Contributions; Financial disclosures; Annual return; Taxation of LLP; Conversion to LLP; Winding up and dissolution. **10 lecture hours**
4. **Unit IV:** The Information Technology Act, 2000 Definitions under the Act; Digital signature; Electronic governance; Attribution, acknowledgement and dispatch of electronic records; Regulation of certifying authorities; Digital signatures certificates; Duties of subscribers; Penalties and adjudication; Appellate Tribunal; and Offences-8 lecture hours

Reference Books

1. M C Kuchhal

Modes of Evaluation: Quiz/Assignment/ presentation/ extempore/ Written Examination Examination Scheme:

Components	MSE	IA			ESE
		Assignment	Case Study	Presentation	
Weightage (%)	20	10	10	10	50
Total		30			

Relationship between the Course Outcomes (COs) and Intended Student Learning Outcomes (ISLOs) or PO's

Mapping between COs and Intended Student Learning Outcomes (ISLOs)		
	Course Outcomes (COs)	Mapped Intended Student Learning Outcomes (ISLOs)/ PO's
CO1	Explain the business concepts in the functional areas of foreign trade/international business	PO1, PO 2, PO 3, PO 4, PO 5, PO 6, PO 7, PO 8, PO 9, PO 10
CO2	Apply the current laws to evaluate the foreign trade in terms of economic, social and legal aspects	PO1 PO 3, PO 4, PO 5, PO 6, PO 7, PO 8, PO 9, PO 10,11,12

CO3	Analyse the principle of business laws adopted by firms to conduct foreign trade	PO1, PO 2, PO 3, PO 5, PO 6, PO 7, PO 8, PO 9, PO 10
CO4	Integrate concept in business laws with functioning of foregin trade	PO1, PO 2, PO 3, PO 4, PO 5, PO 7, PO 8, PO 9, PO 10,11,12

Course Outcomes	CO 1	CO 2	CO 3	CO 4
PO 1	3	3	3	2
PO 2	3	3	3	2
PO 3	3	3	3	2
PO 4	3	1	1	2
PO 5	2	1	1	1
PO 6	2	2	2	2
PO 7	3	2	1	2
PO 8	3	3	3	3
PO 9	1	1	1	1
PO 10	2	2	2	2
PO11	3	2	1	2
PO12	3	3	3	3

BBCG 106	International Business	ISLO /PO1	ISLO /PO 2	ISLO /PO 3	ISLO /PO 4	ISLO /PO 5	ISLO /PO 6	ISLO /PO 7	ISLO /PO 8	ISLO /PO 9	ISLO /PO 10	ISLO/ PO11	ISLO/ SPO12
	CO	3	3	3	2	1	2	2	3	1	2		
		Students will demonstrate strong conceptual knowledge of international business	Students will demonstrate effective oral and written communication skills in the professional context	Students will be able to work effectively in team building capabilities	Students will develop critical thinking and problem-solving skills applicable to business and management practice	Students will be able to describe the global environment of business	Student will demonstrate sensitivity towards ethical and moral issues and have ability to address them in the international	Students will be able to apply decision support tools to business decision making.	Student will be able to apply knowledge of business concepts and function in an integrated manner	Students will demonstrate conceptual domain knowledge of international business	Students will apply decision support tools to decision making in international business	Students will apply conceptual knowledge of Foreign Trade in an integrated manner.	Students will demonstrate employable and deployable skills for appropriate roles in management.


1=weakly mapped

2= moderately mapped

3=strongly mapped

SAMPLE IS GIVEN BELOW FOR BUSINESS LAWS

Model Question Paper

<p>Name: Enrolment No:</p>			
<p align="center">Course: BBCG 106 – International Business</p> <p>Programme: B.B.A FT Semester: 2016-17 Time: 03 hrs. Max. Marks:100</p> <p>Instructions: Attempt all questions from Section A (20); any Two Questions from Section B (Attempt any 5 questions each carrying 4 marks). Section C (Attempt 3 questions each carrying 10 marks). Section C (Attempt 2 questions each carrying 15 marks).</p>			
<p align="center">Section A (10*1=20 Marks)</p>			
<p>1.</p>	<p>All the questions are Compulsory (20 Marks)</p> <p>1. Choose the most appropriate answer: (10 marks)</p> <p>i) Limited Liability Partnership Act, 2008 contains :</p> <p>a) 2 schedules b) 5 schedules c) 4 schedules d) 3 schedules</p> <p>ii) Contract is defined in _ section of the Indian Contract Act, 1872</p> <p>a) 2 (i) b) 3(h) b) 2(f) d) 2(h)</p> <p>iii) Every Limited Liability Partnership shall have maximum partners</p> <p>a) 4 b) 2 c) no upper limit is there d) 6</p> <p>iv) Limited Liability Partnership Act came into force on :</p> <p>a) 31st march 2009 b) 5th January 2009 c) 1st February 2008 d) 5th march2010 v) Information Technology Act, 2000 is India s :</p>	<p align="center">[20]</p>	<p align="center">CO1,2</p>

4	<ol style="list-style-type: none">1. Explain the process of winding up by the court2. Explain the feature separate legal entity with the help of the decided case law.	15	CO1,3
		15	CO1,3,4
			CO1,3,4